



BIOGRAPHY

Doug is a 10-year industry veteran who specializes in investment sales of shopping centers and single-tenant, net-leased assets. In the last five years he has sold more than 1.3 million square feet of commercial space and been involved in over 130 transactions. He is a two-time winner of the CoStar Power Broker Award, which recognizes distinguished real estate brokerage professionals who closed the highest transaction volumes in commercial property sales or leases for the entire year in their respective markets. Some of his major transactions include Tallmadge Town Center, Log Pond Plaza Shopping Center, and a record-breaking cap rate for the market on a sale of a Wendy's ground lease.

Doug has performed hundreds of Broker Opinion of Values (BOVs) for various clients on commercial assets ranging from small single-tenant assets to large, multi-tenant and complex properties. He has handled a multitude of transactions including traditional sales, 1031 exchanges, distressed property sales, and auctions.

Prior to joining Anchor Cleveland, Doug worked at Guggenheim Commercial Real Estate Group and DDR. Doug earned his bachelor's degree in marketing from Kent State University.

SELECT TRANSACTION ACTIVITY
SINGLE TENANT



Set a cap rate record for the market on a 10-year ground lease Wendy's in a tertiary market in Ohio



Sold at a 6.17% cap rate with less than 3 years remaining on their lease



Represented Buyer in a 1031 tax exchange opportunity



Select disposition of branches throughout NE Ohio

MULTI-TENANT

Sold a 14,000 SF multi-tenant shopping center in Cleveland, OH

Sold a 7,500 SF multi-tenant shopping center in Cleveland, OH

Sold 12,000 SF multi-tenant shopping center - Akron, OH

Sold a portfolio of two buildings consisting of a total of 134,000 SF - Akron, OH

Sold a 28,000 SF shopping center in Columbus, OH

SERVICES PROVIDED

- Seller and Buyer Representation Services
- 1031 tax exchanges
- Broker Opinion of Value (BOV)

CLIENT REFERENCES

| | |
|--|--------------|
| Josh Treyve <i>Pacific West Land</i> | 206-780-4040 |
| Michael Cipriani <i>Cipriani Companies</i> | 216-581-8091 |
| Marc Glick <i>Wald & Fisher</i> | 216-464-2000 |
| Dave Scott <i>Center Associates</i> | 412-782-2080 |
| Geoffrey Brouman <i>Titan Realty Group</i> | 440-248-4884 |
| Patrick Craig <i>William Bernard Realty Company</i> | 330-836-9306 |
| Joe Herron <i>Caton Commercial</i> | 815-436-5700 |
| Eldon Lewis <i>Silver Hill Funding</i> | 844-641-1035 |

CLIENTS SERVED

