



BIOGRAPHY

Greg specializes in Tenant and Landlord representation throughout the State of Ohio and the Midwest. Greg's experience and skill set includes developing comprehensive market penetration plans based on thorough market studies for restaurants and retailers, pre-leasing and marketing of new retail developments, re-merchandising and strengthening the position of existing shopping centers and other assets and assembling land for end-users for large projects.

Greg graduated from Case Western Reserve University with a BA in Business and a concentration in Finance. Greg has an expansive knowledge of the various markets and trade areas throughout Ohio and the country. He uses his experience and intuition to understand the intricacies of a deal and to negotiate deals for his clients that are congruent with their overall business plan and that will maximize their profitability.

SELECT TRANSACTION ACTIVITY

TENANT REPRESENTATION: 2011 - 2017



Exclusively represents this new concept on a national level. Currently developing 7 different markets in the Midwest and Southeast, with plans for 24 new locations in 2016



Working with Bibibop to enter and develop NE Ohio. Plans for 15 stores in the territory



Working on pre-leasing of two first-in-class, Whole Foods - anchored retail projects in Ohio.



Worked alongside the Master Broker and Director of Real Estate to create an initial entry program and a long term development plan in NE Ohio.



Exclusively represents Checkers Drive-In Restaurants for its Rally's concept in Northeast Ohio. Works alongside the real estate and operations teams to create a long-term corporate development plan throughout the region.



Works alongside the real estate team on new store development and rebuilds throughout the region.



Exclusively represents the Tenant throughout Northern Ohio, and facilitated their initial entry into both the Cleveland and Toledo markets.



Exclusively represents the exciting, emerging restaurant concept.



Handling new store development, relocations, dispositions, and renewals throughout the territory.



Works with the real estate team and individual Franchisees on new infill locations and strategic relocations.

CLIENT REFERENCES

Gary Biales <i>Principal</i> <i>The Zaremba Group</i>	216.211.2106
Taylor Warner <i>VP of Development</i> <i>Checkers Drive-In Restaurants</i>	770.352.1250
Dori North <i>Real Estate Manager</i> <i>Bibibop Asian Grill</i>	614.923.4724
Sean Brauser <i>Founder and CEO</i> <i>Pizza Fire</i>	330.952.1491
Stan Michnowicz <i>Senior Real Estate Manager</i> <i>Save-A-Lot</i>	614.278.6482
Kimberly Kneier <i>Vice President or Real Estate</i> <i>Jason's Deli</i>	865.599.8106
Kerry Trombley <i>Real Estate Manager</i> <i>Speedway, LLC</i>	419.421.4820
Amanda Royalty <i>Exclusive Master Broker</i> <i>(Shoppers World & XSRE)</i> <i>Retail Leasing Group, LLC</i>	646.214.0272

CLIENTS SERVED

