



BIOGRAPHY

Tori Nook has 16 years of experience representing national retailers, restaurants, and developers. She has expert market knowledge in the tenant representation approval process by coordinating the site selection, strategic planning, LOI negotiation, and site packaging. Tori has nationwide relationships with tenants, landlords, and developers. Tori's real estate career has been distinguished by her long-term exclusive relationships and high production of multi-state tenant representation, shopping center leasing, and land sales. Tori closed on over \$55 Million Dollars in deals in 2016. She has her undergraduate degree from John Carroll University Boler School of Business.

SELECT TRANSACTION ACTIVITY

TENANT REPRESENTATION: 2013 - 2017



Exclusively represents CoreLife Eatery as the Master Broker in Ohio, Western Pennsylvania, Illinois, Florida, Indiana, Michigan and Kentucky with their site selection since their inception in 2014. CoreLife has secured 8 leases in 2016 and 22 leases in 2017.



Exclusively represents Covelli Enterprises for over a decade throughout their expansion in the State of Ohio. Secured 83 deals over the past decade, completed 16 new sites in Greater Columbus from 2011-2013 and two new sites in Dayton in 2015 and two new sites in Cincinnati after Covelli's recent acquisition in these markets in addition to recently completing 13 renewals.



Exclusively represents Dollar Tree Stores for over 15 years, and has secured 90 leases on new sites, relocations, and expansions throughout Greater Cleveland, Akron, Toledo and Central and Southeastern Ohio. Completed 17 lease transactions in 2016.



Exclusively represents Mattress Firm in Northeastern Ohio, which is an organic growth market and secured 48 leases since the start of their expansion in 2012.



Secured their first deal in Cleveland in the Ohio City neighborhood.



Secured their first three Warehouse concept deals in the state of Ohio in Cleveland and Akron markets.



Preferred Broker, secured two deals for expansion, relocation, assemblages and new locations throughout Northeast Ohio in 2016.



Secured over 30 leases for various franchisees throughout Northeast Ohio.



Secured their first location in the state of Ohio at Legacy Village.

SELECT TRANSACTION ACTIVITY

LANDLORD REPRESENTATION: 2013 - 2017

Assisted in the sale of a portion of Rockport Shopping Center in Rocky River to Edwards Communities Apartments Assisted in the completion of small shop leases to T-Mobile, US Army, Pet People, Lady Jane's and Title Boxing.

CLIENT REFERENCES

Nicole Curtis <i>Sally Beauty Company, Inc.</i>	940.297.4930
Doug Compton <i>Anchor Retail Solutions</i>	513.784.1106
Matt Scobbie <i>Panera Bread, LLC</i>	314.984.2635
Anthony Cocca <i>Cocca Development</i>	330.729.1010 EX.102
Jennifer Hass <i>Get-Go</i>	412.384.2581
Jon Pinney <i>Trustee - BEK Developers</i>	216.538.8695
Phil Grassie <i>Dollar Tree Stores, Inc.</i>	440.537.4216
Mark Jablonski <i>Centermark Development</i>	216.539.3555
Patrick Sirpilla <i>Deville Development</i>	330.493.9131
Larry Wilson <i>Moe's Southwest Grill & CORE Life Eatery</i>	607.427.3221
Larry Harris <i>Dunkin Donuts</i>	440.349.0877
Sam Covelli <i>Covelli Enterprises, Panera Bread & O'Charleys</i>	330.856.3176
Kyung S. Pyun <i>Skechers USA, Inc.</i>	310.318.3100 EX.4593

CLIENTS SERVED

