



BIOGRAPHY

Tori Nook has 18 years of experience representing national retailers, restaurants, and developers. She has expert market knowledge in the tenant representation approval process by coordinating the site selection, strategic planning, LOI negotiation, and site packaging. Tori has nationwide relationships with tenants, landlords, and developers.

Tori's real estate career has been distinguished by her long-term exclusive relationships and high production of multi-state tenant representation, shopping center leasing, and land sales. Tori closed on over \$60 Million Dollars in deals in 2017. She is a member of ICSC and has her undergraduate degree from John Carroll University Boler School of Business. Tori was recognized as a part of Crain's Cleveland Business "Top Forty under Forty" in 2017.

CLIENTS SERVED



SELECT TRANSACTION ACTIVITY

TENANT REPRESENTATION: 2014 - 2018



Exclusively represents Covelli Enterprises for over a decade throughout their expansion in the State of Ohio and now currently North Carolina, South Carolina and Western Tennessee. Secured 86 deals over the past decade, completed 16 new sites in Greater Columbus from 2011-2013 and two new sites in Dayton in 2015 and two new sites in Cincinnati after Covelli's recent acquisition in these markets in addition to recently completing 15 renewals.



Exclusively represents Dollar Tree Stores for over 15 years, and has secured 90 leases on new sites, relocations, and expansions throughout Greater Cleveland, Akron, Toledo and Central and Southeastern Ohio. Completed 17 lease transactions in 2016.



Exclusively represents CoreLife Eatery corporate and select franchisees as the Master Broker in Ohio, Western Pennsylvania, Illinois, Florida, Indiana, Michigan, South Carolina and Kentucky with their site selection since 2015. CoreLife Eatery has secured 22 leases.



Secured their first three Warehouse concept deals in the state of Ohio in Cleveland and Akron markets.



Exclusively represents Wahlburgers in the state of Ohio and secured their second deal at 580 Walnut Street in downtown Cincinnati in 2017.



Secured their first deal in Cleveland in the Ohio City neighborhood.



Preferred Broker, secured two deals for expansion, relocation, assemblages and new locations throughout Northeast Ohio in 2016.



Secured their first Ohio location at Over the Rhine in Cincinnati in 2017



Exclusively represents Mattress Firm in Northeastern Ohio, which is an organic growth market and secured 48 leases since the start of their expansion in 2012.

SELECT TRANSACTION ACTIVITY

LANDLORD REPRESENTATION: 2014 - 2018

Assisted in the completion of pre-leasing small shop leases to O'Reilly Autoparts, Kay Jewelers, City BBQ, SVS Vision, T-Mobile, and Five Guys.

CLIENT REFERENCES

Nicole Curtis <i>Sally Beauty Company, Inc.</i>	940.297.4930
Doug Compton <i>Anchor Retail Solutions</i>	513.784.1106
Matt Scobbie <i>Panera Bread, LLC</i>	314.984.2635
Anthony Cocca <i>Cocca Development</i>	330.729.1010 EX.102
Jennifer Hass <i>Get-Go</i>	412.384.2581
Jon Pinney <i>BEK Developers / KJK</i>	216.538.8695
Phil Grassie <i>Dollar Tree Stores, Inc.</i>	440.537.4216
Mark Jablonski <i>Centermark Development</i>	216.539.3555
Patrick Sirpilla <i>Deville Development</i>	330.493.9131
Larry Wilson <i>Moe's Southwest Grill & CORE Life Eatery</i>	607.427.3221
Larry Harris <i>Dunkin Donuts</i>	440.349.0877
Sam Covelli <i>Covelli Enterprises, Panera Bread & O'Charleys</i>	330.856.3176
Robert Grahamslaw <i>Skechers USA, Inc.</i>	609.579.8827