



BIOGRAPHY

Ben McMillon is the Vice President of Anchor Cleveland. Ben is a 30 year plus veteran of the commercial real estate industry. His experience stems from being the Regional Director of Leasing and then promoted to Director of Leasing at The Richard E. Jacobs Group for a combined 28 years. He was also the First Vice President at Colliers International for the past several years. He has been involved in hundreds of lease and sale transactions with numerous retail and restaurant chains from across the country.

Ben specializes in leasing new developments, existing properties, as well as value-add centers. His expertise is in site selection, financial analysis and projections, LOI negotiations, and managing the lease negotiation process. Ben also has experience in site acquisitions of shopping centers across the country. His nationwide knowledge, creative leasing strategies, problem-solving, and effective negotiation skills have helped his clients achieve the results they want.

He has a Bachelor of Science degree from Mississippi College in Clinton, Mississippi and a Masters in Business Administration from Baldwin Wallace College in Cleveland, Ohio.

LANDLORD REPRESENTATION

University Corners Shopping Center in University Heights, Ohio. The center is owned by Konover South. Approximately 31,500 SF anchored by Family Dollar, Sherwin Williams, and Anytime Fitness

Cedar Center North in South Euclid, Ohio. The center is owned by Konover South. The center is approximately 60,000 SF and anchored by PetsMart, Panera, Starbucks, GNC and Sprint

Harrington Square in Middlefield, Ohio, the center is family owned and privately held. It is a Wal-Mart shadow center anchored by Family Dollar, Save-a-lot, and McDonalds

Austintown, Ohio, a 7,600 SF strip center across from the new Meijer (proposed 2022-2023). The new shopping center is owned by Alrig USA.

RETAIL REPRESENTATION



Family Farm & Home seeking approximately 30,000 SF in selected markets

LEASES/SALES TRANSACTIONS

- Sold: Sears Building & Auto Center located at Midway Mall in Elyria, Ohio
- Sold: Dillards Building at Midway Mall in Elyria, Ohio
- Sold: K-Mart in building in Streetsboro, Ohio
- Sold: Super Laser Car Wash in Lorain, Ohio
- Leased: Family Farm & Home in Streetsboro
- Leased: Hannoush Jewelry store in Cincinnati, Ohio
- Leased: Jimmy John's in Cincinnati, Ohio
- Leased: Eight (8) renewal leases at University Corners in 2020-2021

CLIENT REFERENCES

Chris Salata 216-225-3019
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Industrial Commercial Properties LLC

Eugene A. Franks (231) 722-8335; EXT. 361
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CLIENTS SERVED

